



Based in Birmingham, Advanced Engineering (UK) Ltd are leading providers of multi-axis precision engineering solutions. The company has been operating for over 40 years and has catered to the automotive, motorsport, aerospace, defence, rail, and nuclear sectors. The company's ethos has been based around continual investment in machinery in order to maintain their place at the forefront of the industry.

As part of the company's growth strategy, in 2018 they identified their existing ERP system as being an area of the business that needed to be reviewed. Marc Pedley, Director, explains why they made the decision to look elsewhere; "Our existing system did not offer the flexibility that a company like ours requires. We also had several processes which were managed outside of the system and so we wanted to bring everything together and centralise all of the company's operations into one central database".

Advanced Engineering UK invited several vendors in, including MIE Solutions, to demonstrate their ERP software. The decision was eventually made to go with MIE Solutions and their ERP package - MIETrak Pro.

Marc Pedley explains one of the reasons as to why MIETrak Pro was chosen; "One of our key requirements was to have an integrated estimating module which our existing ERP system did not offer. Due to MIETrak Pro being developed specifically for our industry, it was clear that this area alone was tailored to the way we work and replicated a system we had previously custom developed. As a result, we were able to streamline our process for managing enquiries and also eliminated the double entry which previously took place when an enquiry became an order."

As with any ERP implementation, the on-going support plays a critical role in successfully deploying the software throughout the company. MIE Solutions' support team are always on hand to assist with additional support and Advanced Engineering UK have continued to reap the benefits of being able to receive instant assistance when required. Marc Pedley adds: "The support team at MIE Solutions have unrivalled product and industry knowledge and are always on hand to help. Our annual support contract includes the creation and amending of reports and dashboards and so if we do need changes making, the team is on hand to help at no additional cost".

MIE Solutions' multi-award winning MIETrak Pro is a complete ERP package which has been designed specifically for sheet metal fabricators, machine shops, and manufacturers. The systems end-to-end solution manages everything from initial enquiry through to finance and offers optional external links to 3rd party accounts packages.

To find out more about MIE Solutions UK, you can contact a member of their team via the website <https://mie-solutions.co.uk/> or by email [sales@mie-solutions.co.uk](mailto:sales@mie-solutions.co.uk).

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